

CLIENT QUESTIONNAIRE

In order to give you the service you deserve, the following questions will help to ensure I know all the details and key points prior to selling your home.

How long have you owned your the home?

What attracted you to your home initially?

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Why are you considering selling?

What improvements have you made to the home?

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What should a new buyer be aware of?

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What is your time frame for selling?

Do you have any great photos you wish to share?

What price range do you have in mind?

CLIENT QUESTIONNAIRE continued

Are you selling it furnished? If so, are there any exclusions I should be aware of?

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How long would you like it to be on the market?

What kind of marketing are you looking for?

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What are you looking for in a real estate agent?

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Would you be willing to help the buyer with financing?

Do you have any documents such as; a lot survey, copy of your floor plan, building file or municiple correspondance?